

Excel.Net has been providing Internet access for more than 10 years to our customers. During this time we have seen significant changes and evolution of the Internet as we know it today. Most notably as it relates to the current item at hand is the proliferation of Broadband Internet access. We recognized a number of years ago that it would be necessary for us to provide this access for our customers and since that time have been working to achieve that goal.

We currently have a number of towers in our service area and provide broadband wireless access for our customers. The current spectrum that is available to us has allowed this to be marginally successful, but the bands being discussed currently would allow us to be much more competitive in our markets. We need this to remain competitive with our well known competitors of cable and DSL services. Recent line sharing restrictions make this even more imperative for our continued existence.

A number of the areas we cover are very densely covered with trees making existing spectrum which is available to us difficult to use. We feel that the addition of the unused low frequency bands will allow us to service the area we are in more completely and help to bring about the universal broadband access that we are all striving to achieve.

Please give this careful consideration as to the significance of this decision for 1000's of "mid" sized Internet Service Providers and the hundreds of thousands of jobs that they create.